

# EUROPEAN CREDIT TRANSFER AND ACCUMULATION SYSTEM (ECTS)

pl. M. Skłodowskiej-Curie 5, 60-965 Poznań

# **COURSE DESCRIPTION CARD - SYLLABUS**

Course name

Technological Entrepreneurship

Course

Field of study

**Engineering Management** 

Area of study (specialization)

Managing Enterprise of the Future

Level of study

Second-cycle studies

Form of study

full-time

Year/Semester

2/3

Profile of study general academic

Course offered in

English

Requirements compulsory

Other (e.g. online)

Number of hours

Lecture L

Laboratory classes

Tutorials Projects/seminars

15

**Number of credit points** 

1

**Lecturers** 

Responsible for the course/lecturer:

Responsible for the course/lecturer:

Ph.D., Ewa Badzińska

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Faculty of Engineering Management

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**Prerequisites** 

The student has theoretical knowledge of microeconomics, management and functioning of enterprises



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in a market economy. Is able to identify problems of managing a modern enterprise focusing on technological innovations and requirements of industry 4.0. Has the ability to understand and analyze basic socio-economic phenomena and is willing to take entrepreneurial activities. Demonstrates readiness to develop knowledge and teamwork skills.

### **Course objective**

The aim of the course is to gain knowledge and acquire skills and competences in the field of: theoretical concepts and implications of technological entrepreneurship; the role of intellectual capital and entrepreneurial university in the transfer of knowledge into business and commercialization of research results; the impact of the R&D sector, academic entrepreneurship and the entrepreneurial ecosystem on the development of technological entrepreneurship; formulating own opinions on socio-economic phenomena and critical data selection and methods of analysis; using acquired knowledge in various fields and forms in business practice.

#### **Course-related learning outcomes**

#### Knowledge

The student characterizes the roles and functioning of network organizations, concerns and clusters in the context of technological entrepreneurship, identifying their impact on innovation and technological development [P7S\_WG\_06].

The student describes the principles of formation and development of technological enterprises, combining theory with practice in the areas of technology, economics and management [P7S\_WK\_03].

### Skills

The student evaluates the effectiveness of different models of technology entrepreneurship, including start-ups and academic entrepreneurship, using the acquired knowledge [P7S\_UW\_03].

The student formulates strategies for technology enterprises, taking into account current trends and market challenges [P7S\_UW\_04].

The student analyzes social and economic phenomena in the context of technological entrepreneurship, interpreting their impact on development and innovation [P7S UW 06].

The student formulates and tests hypotheses on the effectiveness and impact of technological entrepreneurship on the economy [P7S UW 07].

#### Social competences

The student integrates knowledge from different fields to solve complex problems related to technological entrepreneurship, especially in the context of innovation and cooperation between science and business [P7S KK 01].

The student identifies and analyzes cause-and-effect relationships in the technology entrepreneurship ecosystem, assessing the relevance of various factors to business success [P7S KK 02].

The student plans and manages business initiatives in the technology sector, including start-ups and academic enterprises [P7S\_KO\_03].



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## Methods for verifying learning outcomes and assessment criteria

Learning outcomes presented above are verified as follows:

Knowledge, skills and social competences acquired as part of tutorials are verified based on the presentation of the completed project/assignment carried out independently and in a team, the developed case study and student activity during classes (participation in the discussion, independent problem solving). Criteria for evaluation of the project / assignment will be provided to students in the first class.

### **Programme content**

Tutorials: Multidimensionality of technological entrepreneurship - interdisciplinary concepts. The key determinants of technological entrepreneurship and their characteristics. Entrepreneurial University model: mission and strategy, intellectual capital, creation and implementation of innovations, entrepreneurship education, supporting academic entrepreneurship and start-ups, building international relationships, cooperation with business through knowledge transfer and commercialization of research results. Academic entrepreneurship and technology start-ups as a bridge for building business-science relationships. Business incubators – scope of services offered and forms of support. Impact of the quality of the entrepreneurial ecosystem (e.g. incubators, science and technology parks, business environment institutions in the field of incubation, etc.) on the development of entrepreneurship in the region.

### **Teaching methods**

Tutorials: case study method, discussion methods: brainstorming, metaplan (conclusions from discussion in teams presented on the forum in the form of a poster, multimedia presentation); Exercise and practical methods: solving cognitive tasks, teamwork.

### **Bibliography**

#### Basic

- 1. Bailetti T., Technology Entrepreneurship: Overview, Definition, and Distinctive Aspects, Technology Innovation Management Review, 2012, 2(2), p. 5-12.
- 2. Badzinska E., The Concept of Technological Entrepreneurship: The Example of Business Implementation, "Entrepreneurial Business and Economics Review" 2016, 4 (3), pp. 57-72.
- 3. Badzińska E., The Entrepreneurial University: conceptualisation, models and challenges for operationalisation of the concept, [in:] A. Michałkiewicz, W. Mierzejewska (eds.), Contemporary organisation and management. Challenges and trends, Wydawnictwo Uniwersytetu Łódzkiego, Łódź, 2020, s. 443-459.
- 4. Lachiewicz, S., Matejun, M., The role of External Environment in Creating Technology Entrepreneurship in Small and Medium-Sized Enterprises, "Management", 2010, 14(1), 187-202.
- 5. Nacu C.M., Avasilcăi S., Technological ecopreneurship: conceptual approaches. Procedia Social and Behavioral Sciences, 2014, 124, 229-235.



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- 6. Beckman C, Eisenhardt K., Kotha S., Meyer A., Rajagopolan N., Technology Entrepreneurship, "Strategic Entrepreneurship Journal" 2012, vol. 6, no. 2, s. 89-93.
- 7. A Guiding Framework for Entrepreneurial Universities, OECD (2012), https://www.oecd.org/site/cfecpr/EC-OECD%20Entrepreneurial%20Universities%20Framework.pdf

#### Additional

- 1. Petti C. (red.), Cases in technological entrepreneurship: Converting ideas into value, Edward Elgar Publishing, Northampton, MA, 2009.
- 2. Gregoire D., Shepherd D., Technology-market Combinations and the Identification of Entrepreneurial Opportunities: An Investigation of the Opportunity-individual Nexus, "Academy of Management Journal" 2012, no. 4.
- 3. Badzińska E., Potencjał start-upów technologicznych w zakresie rozwoju przedsiębiorczości technologicznej ujęcie badawczo-koncepcyjne, "Przedsiębiorczość i Zarządzanie" 2017, 18, 12(2), s. 477–492.
- 4. Poznańska K., Przedsiębiorczość technologiczna, 2010. http://www.pol-nord.eu/IP\_Workshop/Prof.\_Krystyna\_Poznanska\_-\_Przedsiebiorczosc\_technologiczna.pdf
- 5. Kordel P., Przedsiębiorczość technologiczna, Wydawnictwo Politechniki Śląskiej, Gliwice, 2018.
- 6. Staniec, I., Klimczak, K. M., Machowiak, W., Shachmurove, Y., Przedsiębiorczość technologiczna: istota, znaczenie, wybrane kierunki badań. Studia i Prace Kolegium Zarządzania i Finansów SGH w Warszawie, Zeszyt Naukowy 168, 2018, s. 101-112.

### Breakdown of average student's workload

	Hours	ECTS
Total workload	25	1,0
Classes requiring direct contact with the teacher	15	0,5
Student's own work (literature studies, preparation for lectures,	10	0,5
preparation for colloquium) 1		

4

<sup>&</sup>lt;sup>1</sup> delete or add other activities as appropriate